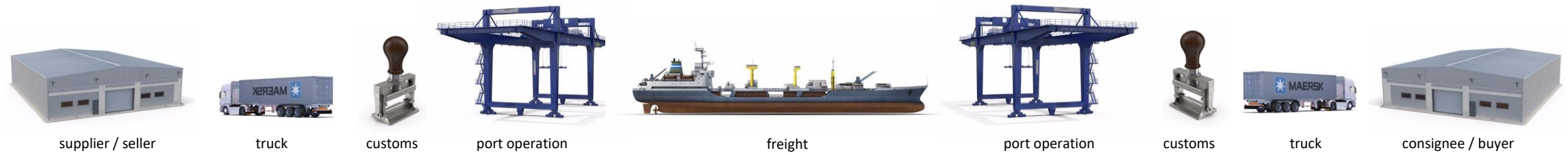


INCOTERMS 2020 CHART REFERENCE



- Ex Works
at name place of delivery
- Free Carrier
at named place of delivery
- Free Alongside Ship
at named port of shipment
- Free on Board
at named port of shipment
- Cost & Freight
at named port of destination
- Cost, Insurance & Freight
at named port of destination
- Carriage Paid To
at named place of destination
- Carriage & Insurance Paid To
at named place of destination
- Delivered at Place unloaded
at named place of destination
- Delivered at Place
at named place of destination
- Delivered Duty Paid
at named place of destination

EXW									
FCA									
FAS									
FOB									
CFR					freight				
CIF					insurance & freight				
CPT									freight
CIP									insurance & freight
DPU									
DAP									
DDP									

seller obligations

buyer obligations